

1 UNITED STATES COURT OF APPEALS

2 FOR THE SECOND CIRCUIT

3  
4 August Term 2006

5 (Argued: November 29, 2006 Decided: July 11, 2007)

6 Docket No. 05-5132-cv

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8 ATSI COMMUNICATIONS, INC., a Delaware Corporation,

9  
10 Plaintiff-Appellant,

11 - v. -

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14 THE SHAAR FUND, LTD., SHAAR ADVISORY SERVICES, N.V., RGC  
15 INTERNATIONAL INVESTORS, LDC, ROSE GLEN CAPITAL MANAGEMENT, L.P.,  
16 CORPORATE CAPITAL MANAGEMENT, INTERCARIBBEAN SERVICES LTD., CITCO  
17 FUND SVCS., LUC HOLLMAN, SAM LEVINSON, HUGO VAN NEUTEGEM, DECLAN  
18 QUILLIGAN, WAYNE BLOCH, GARY KAMINSKY, STEVE KATZNELSON, TRIMARK  
19 SECURITIES, INC., LEVINSON CAPITAL MANAGEMENT, and W.J.  
20 LANGEVELD,

21  
22 Defendants-Appellees,

23  
24 MARSHALL CAPITAL SERVICES, LLC., JESUP & LAMONT STRUCTURED  
25 FINANCE GROUP, MG SECURITY GROUP, INC., CROWN CAPITAL  
26 CORPORATION, JOHN DOES 1-50, KENNETH E. GARDINER, NATHAN LIHON,  
27 and SEI INVESTMENT CO.,

28  
29 Defendants.

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31 -----x

32  
33 Docket No. 05-2593-cv

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37 ATSI COMMUNICATIONS, INC., a Nevada Corporation,

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Plaintiff-Appellant,

- v. -

URI WOLFSON,

Defendant-Appellee,

SAM LEVINSON,

Defendant.

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B e f o r e : JACOBS, Chief Judge, WALKER and RAGGI, Circuit Judges.

Appeals from judgments of the United States District Court for the Southern District of New York (Lewis A. Kaplan, Judge), dismissing plaintiff ATSI Communications, Inc.'s complaints alleging, inter alia, securities fraud in violation of § 10(b) of the Securities Exchange Act of 1934 and Rule 10b-5 promulgated thereunder. ATSI Commc'ns, Inc. v. Shaar Fund, Ltd., 357 F. Supp. 2d 712 (S.D.N.Y. 2005).

AFFIRMED.

THOMAS I. SHERIDAN III (Andrea Bierstein, Melissa C. Welch, on the brief), Hanly Conroy Bierstein & Sheridan LLP, New York, New York, for ATSI Communications, Inc.

JONATHAN M. SPERLING (Amanda J. Gourdine, on the brief), Covington & Burling, New York, New York, for The Shaar Fund, Ltd., Shaar Advisory Services, N.V., Levinson Capital Management, Sam Levinson, and Uri Wolfson.

1 J. KEVIN MCCARTHY (Joanne L.  
2 Monteavaro, on the brief), Wilmer  
3 Cutler Pickering Hale and Door LLP,  
4 New York, New York, for Rose Glen  
5 Capital Management, L.P., RGC  
6 International Investors, LDC, Wayne  
7 Bloch, Gary Kaminsky, and Steven  
8 Katznelson.

9 DAVID G. CABRALES (W. Scott  
10 Hastings, Jeffrey A. Logan, on the  
11 brief), Locke Liddell & Sapp LLP,  
12 Dallas, Texas; Cahill Gordon &  
13 Reindel LLP (Thorn Rosenthal, Janet  
14 A. Beer, on the brief), New York,  
15 New York, for Trimark Securities,  
16 Inc.

17 MICHAEL J. DELL (Elaine Golin, on  
18 the brief), Kramer Levin Naftalis &  
19 Frankel LLP, New York, New York,  
20 for Citco Fund Services (Curaçao)  
21 N.V., InterCaribbean Services,  
22 Ltd., Hugo van Neutegem, Wim  
23 Langeveld, Luc Hollman, and Declan  
24 Quilligan.

25 Berkman, Henoch, Peterson & Peddy,  
26 P.C. (Ronald M. Terenzi, on the  
27 brief), Garden City, New York, for  
28 Corporate Capital Management.

29  
30 JOHN M. WALKER, JR., Circuit Judge:

31 These appeals arise from judgments of the United States  
32 District Court for the Southern District of New York (Lewis A.  
33 Kaplan, Judge), dismissing plaintiff ATSI Communications, Inc.'s  
34 ("ATSI") complaints under Fed. R. Civ. P. 12(b)(6) in two  
35 separate actions arising from the same events. ATSI Commc'ns,  
36 Inc. v. Shaar Fund, Ltd., 357 F. Supp. 2d 712 (S.D.N.Y. 2005).  
37 ATSI alleges that the defendants made misrepresentations in

1 connection with securities transactions and engaged in market  
2 manipulation in violation of § 10(b) of the Securities Exchange  
3 Act of 1934 ("Exchange Act"), 15 U.S.C. § 78j(b), and Rule 10b-5  
4 promulgated thereunder, 17 C.F.R. § 240.10b-5, or were liable as  
5 control persons under § 20(a) of the Exchange Act, 15 U.S.C. §  
6 78t(a). ATSI claims that the defendants fraudulently induced it  
7 to sell to them its convertible preferred stock. The defendants  
8 then aggressively short sold ATSI's common stock and converted  
9 the preferred stock to cover their short positions. The alleged  
10 consequence was a "death spiral" in the price of ATSI's stock and  
11 enormous profit for the defendants.

12 We affirm the judgments of the district court.

### 13 **BACKGROUND**

14 The following facts are taken from ATSI's complaints and  
15 supporting documents, which we must assume to be true in  
16 reviewing a Fed. R. Civ. P. 12(b)(6) dismissal. See Rothman v.  
17 Gregor, 220 F.3d 81, 88 (2d Cir. 2000).

#### 18 **A. ATSI and Its Efforts to Raise Money**

19 ATSI was founded in December 1993 and hoped to become a  
20 leading provider of retail communications services in Mexico in  
21 the wake of the deregulation and privatization in Latin America's  
22 telecommunications markets. It never turned a profit. By 1999,  
23 ATSI needed an infusion of capital to expand its U.S. customer  
24 base and further develop its telephone network in Mexico.

1           To raise money, ATSI issued four series of cumulative  
2 convertible preferred stock ("Preferred Stock"): Series B, C, D,  
3 and E. Each transaction included a Securities Purchase  
4 Agreement, a Certificate of Designation, and a Registration  
5 Rights Agreement. Each series included a risk-mitigating  
6 conversion feature that worked as follows. Upon conversion, a  
7 "Market Price" was calculated as the average of the lowest five  
8 closing bid prices during the ten-day period preceding the  
9 conversion date. The "Conversion Price" was calculated as the  
10 lesser of (1) the closing bid price on a trading day fixed by the  
11 Certificate of Designation and (2) the Market Price discounted by  
12 17% to 22% depending upon the series. ATSI would then issue a  
13 number of shares of common stock equal to (1) the number of  
14 shares of Preferred Stock to be converted (2) multiplied by the  
15 Preferred Stock's stated value of \$1,000 per share (3) divided by  
16 the Conversion Price. Because there is no limit on the number of  
17 common shares into which the Preferred Stock could convert,  
18 securities such as these are called "floorless" convertibles.  
19 The obvious inference from ATSI's sale of these securities is  
20 that these unfavorable terms were necessary to attract investors  
21 because ATSI was continuously losing money. In fact, ATSI  
22 acknowledged that in light of its financial condition, it might  
23 "not be able to raise money on any acceptable terms." American  
24 Telesource International, Inc., Annual Report (Form 10-K), at 16  
25 (July 31, 2000).

1                   **1. Sales to the Levinson Defendants**

2                   On a "road show" in Dallas, Texas in March 1999, defendant  
3 Corporate Capital Management ("CCM") introduced ATSI executives  
4 to defendant Sam Levinson, the managing director of Levinson  
5 Capital and the Shaar Fund. Shaar Advisory Services, N.V.  
6 ("Shaar Advisory") served as executive officer and general  
7 partner of the Shaar Fund. Defendant Uri Wolfson controls the  
8 Shaar Fund. Collectively, Levinson, Levinson Capital, the Shaar  
9 Fund, and Shaar Advisory constitute the "Levinson Defendants."

10                  During a May 1999 telephone conversation, CCM told ATSI that  
11 the Shaar Fund had invested in several strong, successful  
12 companies and that the Levinson Defendants were interested in  
13 ATSI's long-term growth. During a June meeting, Levinson told  
14 ATSI, inter alia, that the Levinson Defendants sought a long-term  
15 investment in ATSI and would not engage in any activity to  
16 depress its stock. ATSI claims that all of these representations  
17 were false and misleading because CCM and Levinson knew otherwise  
18 and the Levinson Defendants were actually market manipulators  
19 that profited at the expense of the companies in which they  
20 invested.

21                  Over the next six months, ATSI entered into the following  
22 securities transactions with the Shaar Fund.

23

24

<b>Transaction Date</b>	<b># of Preferred Shares Purchased</b>	<b># of Warrants Purchased</b>	<b>Total Purchase Price</b>
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1	July 2, 1999	2,000 Series B	50,000	\$2,000,000
2	Sept. 24, 1999	500 Series C	20,000	\$500,000
3	Feb. 22, 2000	3,000 Series D	150,000	\$3,000,000

4           The Securities Purchase Agreement for each transaction  
5 included written representations that:

6           1.    The Shaar Fund was an "accredited investor" within the  
7                meaning of Rule 501 of Regulation D under the  
8                Securities Act of 1933; and

9           2.    "Neither [the Shaar Fund] nor its affiliates nor any  
10                person acting on its or their behalf has the intention  
11                of entering, or will enter into, prior to the closing,  
12                any put option, short position, or other similar  
13                instrument or position with respect to the Common Stock  
14                [of ATSI] and neither [the Shaar Fund] nor any of its  
15                affiliates nor any person acting on its or their behalf  
16                will use at any time shares of Common Stock acquired  
17                pursuant to this Agreement to settle any put option,  
18                short position or other similar instrument or position  
19                that may have been entered into prior to the execution  
20                of this Agreement."

21           ATSI claims that these representations were false because  
22           (1) the Shaar Fund's net worth was not high enough to meet the  
23           requirements for being an accredited investor and (2) the Shaar  
24           Fund intended to engage, and did engage, in short selling and

1 manipulation of ATSI's stock before, during, and after entering  
2 into these agreements.

3 The Registration Rights Agreement in each transaction  
4 contained a merger clause stating that:

5 There are no restrictions, promises, warranties, or  
6 undertakings, other than those set forth or referred to  
7 herein. This Agreement, the Securities Purchase  
8 Agreement, the Escrow Instructions, the Preferred  
9 Shares and the Warrants supersede all prior agreements  
10 and undertakings among the parties hereto with respect  
11 to the subject matter hereof.  
12

13 The Registration Rights Agreements contemplated that the  
14 Shaar Fund would soon sell its converted common stock into the  
15 public markets. They required ATSI to use its "best efforts" to  
16 register the common stock to be issued upon conversion of the  
17 Preferred Stock within 90 days of closing and to take all  
18 reasonable steps to help the Shaar Fund sell the common stock.  
19 They also imposed, at most, a 90-day holding period before the  
20 Shaar Fund could convert its Preferred Stock. The only  
21 restriction upon the Shaar Fund's ability to sell the common  
22 stock was if ATSI notified it of a material misstatement in the  
23 stock's prospectus.

## 24 **2. Sales to Rose Glen**

25 In September 1999, ATSI decided to issue \$15 million in its  
26 equity to fund an acquisition. Defendant Crown Capital  
27 Corporation ("Crown Capital"), acting as placement agent,  
28 recommended defendants RGC International Investors, LDC, and Rose  
29 Glen Capital Management, L.P. Defendants Wayne Bloch, Gary

1 Kaminsky, and Steve Katznelson were employees of Rose Glen  
2 Capital Management. We refer collectively to all of these  
3 defendants as "Rose Glen."

4 During negotiations, Rose Glen allegedly made false verbal  
5 representations similar to those made by the Levinson Defendants.

6 On September 27, 2000, Rose Glen submitted a draft term  
7 sheet to ATSI offering a \$10 million investment. ATSI claims  
8 that it then fell victim to a bait-and-switch when, on October  
9 16, 2000, Rose Glen submitted closing documents providing for  
10 only a \$2.5 million investment in Series E Preferred Stock, with  
11 a promise of further investment of up to \$10 million if certain  
12 conditions were met. ATSI says it was forced to accept these  
13 terms because it was required to pay \$2 million to vendors in  
14 Mexico the next day. ATSI sold Rose Glen additional Series E  
15 Preferred Stock in March and July of 2001.

16 The Purchase Agreement pursuant to which these securities  
17 were sold included two representations by Rose Glen that ATSI  
18 claims to be false on the same basis as the Levinson  
19 representations:

- 20 1. Rose Glen was an accredited investor; and
- 21 2. Rose Glen was purchasing the Preferred Stock and common  
22 stock issuable upon conversion:

23 for its own account and not with a present view  
24 towards the public sale or distribution thereof  
25 except pursuant to sales registered or exempted  
26 from registration under the 1933 Act; provided,  
27 however that by making the representation herein,

1 the Buyer does not agree to hold any of the  
2 Securities for any minimum or other specific term  
3 and reserves the right to dispose of the  
4 Securities at any time in accordance with or  
5 pursuant to a registration statement or exemption  
6 under the 1933 Act.  
7

8 The Registration Rights Agreements also contained a merger clause  
9 similar to the one in the Shaar Fund transaction documents.

10 **B. The "Death Spiral" Financing Manipulation Scheme**

11 In addition to these misrepresentations, ATSI claims that  
12 all of the defendants manipulated the market in ATSI's common  
13 stock by bringing about a "death spiral" in the price of ATSI's  
14 common stock. The scheme, as alleged, worked as follows. The  
15 shareholder would short sell the victim's common stock to drive  
16 down its price.<sup>1</sup> He then converts his convertible securities  
17 into common stock and uses that common stock to cover his short  
18 position. The convertible securities allow a manipulator to  
19 increase his profits by allowing him to cover with discounted  
20 common shares not obtained on the open market, to rely on the  
21 convertible securities as a hedge against the risk of loss, and  
22 to dilute existing common shares, resulting in a further decline

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<sup>1</sup> An investor sells short when he sells a security that he does not own by borrowing the security, typically from a broker. See Levitin v. PaineWebber, Inc., 159 F.3d 698, 700 (2d Cir. 1998). At a later date, he "covers" his short position by purchasing the security and returning it to the lender. Id. A short seller speculates that the price of the security will drop. Id. If the price drops, the investor profits by covering for less than the short sale price. Id. If, on the other hand, the price increases, the investor takes a loss. A short seller's potential losses are limitless because there is no ceiling on how high the stock price may rise.

1 in stock price. ATSI was aware of the risk of dilution; for  
2 example, it disclosed in the registration statement on its Form  
3 S-3 that it expected the Shaar Fund to convert shortly after the  
4 registration became effective and that future issuances of  
5 Preferred Stock would put downward pressure on and dilute its  
6 common stock.

7 ATSI accuses the Levinson Defendants, Wolfson, and Rose Glen  
8 of deliberately causing a "death spiral" in its common stock.  
9 The Shaar Fund began converting its Preferred Stock shortly after  
10 it was contractually permitted to do so. During the first two  
11 quarters of fiscal year 2000, it had converted all of its Series  
12 B shares into approximately 2.6 million common shares. Although  
13 ATSI's April 14, 2000 Form S-3 states that the Shaar Fund sold  
14 the common stock, the complaints do not allege any such sales.  
15 Between December 12, 2000 and January 23, 2002, the Shaar Fund  
16 converted its Series D shares into 8,331,454 shares of ATSI  
17 common stock. Between March 8, 2001 and August 14, 2002, Rose  
18 Glen converted its Preferred Stock into over nineteen million  
19 shares of common stock.

20 ATSI does not allege any specific acts of short selling by  
21 the Levinson Defendants, but it includes circumstantial  
22 allegations. It alleges that searches in the SEC's Edgar  
23 database reveal that of the 38 companies that reported the  
24 Levinson Defendants as investors, 30 experienced stock price

1 declines indicative of a "death spiral" financing scheme. Its  
2 allegations against Rose Glen are of like kind.

3 ATSI also relies on the magnitude and timing of changes in  
4 its stock price and trading volume. At the time of the Series B  
5 transaction in July 1999, its stock traded at \$1.50 per share.  
6 Two months later, it traded at \$1.08 per share. In February  
7 2000, the Series D Preferred Stock purchase was preceded by a  
8 significant increase in the daily trading volume of ATSI's shares  
9 and a dramatic rise in ATSI's share price to \$9 per share  
10 (perhaps not coincidentally as ATSI listed its stock on the  
11 American Stock Exchange ("AMEX") during that period). April 2000  
12 saw massive stock sales and large price declines in ATSI's stock.  
13 For example, between April 13, 2000 and April 18, 2000 - during  
14 which time ATSI filed a registration statement for the common  
15 stock into which the Series C and D Preferred Stock would convert  
16 - the price fell from \$6.50 per share to \$3.62 per share on heavy  
17 volume. ATSI claims that these price movements could only have  
18 resulted from sales by the Levinson Defendants, despite  
19 Levinson's claim that the Shaar Fund was not selling.

20 ATSI's stock price climbed up to \$6 per share by early-June  
21 2000. On September 8, 2000, ATSI's registration of common stock  
22 for the Series C and D Preferred Stock became effective and, by  
23 November 28, 2000, its price had fallen to \$0.75 per share, and  
24 plummeted to \$0.09 per share on August 16, 2002.

1           In addition to these price fluctuations, ATSI relies more  
2 specifically on price movements and trading volume around the  
3 time that the Shaar Fund and Rose Glen converted their Series D  
4 and E Preferred Stock, which worked to their benefit. ATSI  
5 further points to instances where its stock price reacted  
6 negatively to positive news. ATSI also points to a 10-trading-  
7 day period between December 31, 2002 and January 14, 2003 in  
8 which Depository Trust Company records show that over eight  
9 million shares were traded in excess of settlement, which it  
10 claims could only result from sham trading.

#### 11           **C. Other Defendants**

12           ATSI alleges that any manipulation had to involve defendant  
13 Trimark Securities, Inc. ("Trimark"), which served as the  
14 principal market maker in ATSI's stock.

15           ATSI also alleges that several defendants, hereinafter  
16 referred to as the "Citco Defendants," caused the Shaar Fund to  
17 engage in the charged misconduct. Defendant Citco Fund Services  
18 (Curaçao) N.V. is the parent of defendant InterCaribbean  
19 Services, Ltd., the Shaar Fund's sole director. Declan Quilligan  
20 is a director of InterCaribbean. W.J. Langeveld, Hugo Van  
21 Neutegem, and Luc Hollman served as Managing Directors of Shaar  
22 Advisory.

#### 23           **D. ATSI's Demise**

1 Telecom stocks were generally hard-hit during the period in  
2 which ATSI alleges manipulation. Between February 22, 2000 (the  
3 date on which ATSI issued the Series D Preferred Stock) and  
4 October 31, 2002 (the date on which ATSI filed its first suit),  
5 the AMEX North American Telecom Index (of which ATSI's stock was  
6 not a component) dropped by 73%. When ATSI filed its complaint,  
7 its stock traded at \$0.02 per share. Its financial impairment  
8 has rendered it unable to raise capital to maintain or expand its  
9 business.

#### 10 **E. ATSI's Claims and Procedural History**

11 ATSI claims that the Levinson Defendants, Wolfson,  
12 Langeveld, Rose Glen, CCM, and Crown Capital are liable for  
13 misrepresentations under § 10(b) and Rule 10b-5; that these same  
14 defendants and Trimark are also liable for market manipulation in  
15 violation of Rule 10b-5; and that the Citco Defendants and others  
16 not relevant to this appeal are liable as control persons under §  
17 20(a). ATSI also asserts various state law claims.

18 ATSI filed its complaint in the first suit in October 2002  
19 against all defendants except Wolfson ("ATSI I"). In March 2004,  
20 the district court dismissed ATSI's first amended complaint  
21 against the Levinson Defendants and Rose Glen for failing to  
22 satisfy the pleading requirements of Fed. R. Civ. P. 9(b) and the  
23 Private Securities Litigation Reform Act ("PSLRA"), 15 U.S.C. §  
24 78u-4(b). It dismissed as to the other defendants for improper  
25 service and lack of personal jurisdiction. Second and third

1 amended complaints followed and, in July 2004, ATSI filed a  
2 largely identical complaint against Levinson and Wolfson in a  
3 separate suit ("ATSI II"). In February 2005, the district court  
4 dismissed the third amended complaint in ATSI I under Fed. R.  
5 Civ. P. 12(b)(6) with prejudice for again failing to satisfy Rule  
6 9(b) and the PSLRA's pleading requirements. See ATSI Commc'ns,  
7 357 F. Supp. 2d at 720. Because subject matter jurisdiction was  
8 based solely on ATSI's federal claims, the district court did not  
9 separately consider the state law causes of action. The district  
10 court entered judgment under Fed. R. Civ. P. 54(b), and the  
11 parties in ATSI II stipulated to dismissal based on the district  
12 court's order in ATSI I.

13 ATSI's timely appeals followed.

## 14 **DISCUSSION**

### 15 **I. Legal Standards**

16 We review a district court's dismissal of a complaint  
17 pursuant to Fed. R. Civ. P. 12(b)(6) de novo, accepting all  
18 factual allegations in the complaint and drawing all reasonable  
19 inferences in the plaintiff's favor. Ganino v. Citizens Utils.  
20 Co., 228 F.3d 154, 161 (2d Cir. 2000). In addition, we may  
21 consider any written instrument attached to the complaint,  
22 statements or documents incorporated into the complaint by  
23 reference, legally required public disclosure documents filed  
24 with the SEC, and documents possessed by or known to the

1 plaintiff and upon which it relied in bringing the suit.  
2 Rothman, 220 F.3d at 88. To survive dismissal, the plaintiff  
3 must provide the grounds upon which his claim rests through  
4 factual allegations sufficient "to raise a right to relief above  
5 the speculative level."<sup>2</sup> Bell Atl. Corp. v. Twombly, 127 S. Ct.  
6 1955, 1965 (2007). Once a claim has been adequately stated, it  
7 may be supported by showing any set of facts consistent with the  
8 allegations in the complaint. Id. at 1969.

9 Securities fraud claims are subject to heightened pleading  
10 requirements that the plaintiff must meet to survive a motion to  
11 dismiss. First, a complaint alleging securities fraud must  
12 satisfy Rule 9(b), Ganino, 228 F.3d at 168, which requires that  
13 "the circumstances constituting fraud . . . shall be stated with  
14 particularity," Fed. R. Civ. P. 9(b). This pleading constraint  
15 serves to provide a defendant with fair notice of a plaintiff's  
16 claim, safeguard his reputation from improvident charges of  
17 wrongdoing, and protect him against strike suits. Rombach v.  
18 Chang, 355 F.3d 164, 171 (2d Cir. 2004). A securities fraud  
19 complaint based on misstatements must (1) specify the statements  
20 that the plaintiff contends were fraudulent, (2) identify the

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<sup>2</sup> We have declined to read Twombly's flexible "plausibility standard" as relating only to antitrust cases. See Iqbal v. Hasty, - F.3d -, 2007 WL 1717803, at \*11 (2d Cir. June 14, 2007). "Some of [Twombly's] language relating generally to Rule 8 pleading standards seems to be so integral to the rationale of the Court's parallel conduct holding as to constitute a necessary part of that holding." Id.

1 speaker, (3) state where and when the statements were made, and  
2 (4) explain why the statements were fraudulent. Novak v. Kasaks,  
3 216 F.3d 300, 306 (2d Cir. 2000). Allegations that are  
4 conclusory or unsupported by factual assertions are insufficient.  
5 See Luce v. Edelstein, 802 F.2d 49, 54 (2d Cir. 1986).

6 Second, private securities fraud actions must also meet the  
7 PSLRA's pleading requirements or face dismissal. See 15 U.S.C. §  
8 78u-4(b)(3)(A). In pleading scienter in an action for money  
9 damages requiring proof of a particular state of mind, "the  
10 complaint shall, with respect to each act or omission alleged to  
11 violate this chapter, state with particularity facts giving rise  
12 to a strong inference that the defendant acted with the required  
13 state of mind."<sup>3</sup> Id. § 78u-4(b)(2). The plaintiff may satisfy  
14 this requirement by alleging facts (1) showing that the  
15 defendants had both motive and opportunity to commit the fraud or  
16 (2) constituting strong circumstantial evidence of conscious  
17 misbehavior or recklessness. Ganino, 228 F.3d at 168-69.  
18 Moreover, "in determining whether the pleaded facts give rise to  
19 a 'strong' inference of scienter, the court must take into  
20 account plausible opposing inferences." Tellabs, Inc. v. Makor  
21 Issues & Rights, Ltd., - S. Ct. -, 2007 WL 1773208, at \*10 (June

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<sup>3</sup> In a Rule 10b-5 action, scienter requires a showing of "intent to deceive, manipulate, or defraud," Ernst & Ernst v. Hochfelder, 425 U.S. 185, 194 n.12 (1976), or reckless conduct, In re Carter-Wallace, Inc. Sec. Litig., 220 F.3d 36, 39 (2d Cir. 2000); SEC v. U.S. Env'tl., Inc., 155 F.3d 107, 111 (2d Cir. 1998) (stating in dicta that reckless behavior is sufficient to plead scienter).

1 21, 2007). For an inference of scienter to be strong, "a  
2 reasonable person [must] deem [it] cogent and at least as  
3 compelling as any opposing inference one could draw from the  
4 facts alleged." Id. (emphasis added).

5 If the plaintiff alleges a false statement or omission, the  
6 PSLRA also requires that "the complaint shall specify each  
7 statement alleged to have been misleading, the reason or reasons  
8 why the statement is misleading, and, if an allegation regarding  
9 the statement or omission is made on information and belief, the  
10 complaint shall state with particularity all facts on which that  
11 belief is formed." 15 U.S.C. § 78u-4(b)(1).

## 12 **II. ATSI's Market Manipulation Claims**

### 13 **A. Market Manipulation and Short Selling**

14 Section 10(b), in proscribing the use of a "manipulative or  
15 deceptive device or contrivance," id. § 78j(b), prohibits not  
16 only material misstatements but also manipulative acts. Cent.  
17 Bank of Denver, N.A. v. First Interstate Bank of Denver, N.A.,  
18 511 U.S. 164, 177 (1994). Under the statute:

19 "Manipulation" is "virtually a term of art when used in  
20 connection with securities markets." The term refers  
21 generally to practices, such as wash sales, matched  
22 orders, or rigged prices, that are intended to mislead  
23 investors by artificially affecting market activity.  
24 Section 10(b)'s general prohibition of practices deemed  
25 by the SEC to be "manipulative" - in this technical  
26 sense of artificially affecting market activity in  
27 order to mislead investors - is fully consistent with  
28 the fundamental purpose of the [Exchange] Act "to  
29 substitute a philosophy of full disclosure for the  
30 philosophy of caveat emptor . . . ."  
31

1 Sante Fe Indus. v. Green, 430 U.S. 462, 476-77 (1977) (alteration  
2 in original) (citations omitted). Thus, manipulation "connotes  
3 intentional or willful conduct designed to deceive or defraud  
4 investors by controlling or artificially affecting the price of  
5 securities." Ernst & Ernst, 425 U.S. at 199. The critical  
6 question then becomes what activity "artificially" affects a  
7 security's price in a deceptive manner.

8 Although not explicitly described as such, case law in this  
9 circuit and elsewhere has required a showing that an alleged  
10 manipulator engaged in market activity aimed at deceiving  
11 investors as to how other market participants have valued a  
12 security. The deception arises from the fact that investors are  
13 misled to believe "that prices at which they purchase and sell  
14 securities are determined by the natural interplay of supply and  
15 demand, not rigged by manipulators." Gurary v. Winehouse, 190  
16 F.3d 37, 45 (2d Cir. 1999); see also Mobil Corp. v. Marathon Oil  
17 Co., 669 F.2d 366, 374 (6th Cir. 1981) (stating that the Supreme  
18 Court has indicated that manipulation under § 10(b) refers to  
19 "means unrelated to the natural forces of supply and demand");  
20 cf. Pagel, Inc. v. SEC, 803 F.2d 942, 946 (8th Cir. 1986)  
21 (agreeing with the SEC that "[w]hen individuals occupying a  
22 dominant market position engage in a scheme to distort the price  
23 of a security for their own benefit, they violate the securities  
24 laws by perpetrating a fraud on all public investors"); Crane Co.  
25 v. Westinghouse Air Brake Co., 419 F.2d 787, 796 (2d Cir. 1969)

1 (holding that nondisclosure of large open market purchases  
2 combined with large secret sales to deter stockholders from  
3 participating in a competing tender offer violated Rule 10b-5 by  
4 "distort[ing] the market picture and deceiv[ing] the [issuer's]  
5 stockholders").

6 In identifying activity that is outside the "natural  
7 interplay of supply and demand," courts generally ask whether a  
8 transaction sends a false pricing signal to the market. For  
9 example, the Seventh Circuit recognizes that one of the  
10 fundamental goals of the federal securities laws is "to prevent  
11 practices that impair the function of stock markets in enabling  
12 people to buy and sell securities at prices that reflect  
13 undistorted (though not necessarily accurate) estimates of the  
14 underlying economic value of the securities traded," and thus  
15 looks to the charged activity's effect on capital market  
16 efficiency.<sup>4</sup> See Sullivan & Long, Inc. v. Scattered Corp., 47  
17 F.3d 857, 861 (7th Cir. 1995). The Seventh Circuit's focus on  
18 disruptions to the efficient pricing of a security is consistent  
19 with our view that in preventing market rigging, § 10(b) seeks a  
20 market where "competing judgments of buyers and sellers as to the  
21 fair price of the security brings about a situation where the

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<sup>4</sup> The efficient capital market hypothesis, as adopted by the Supreme Court, posits that "the market price of shares traded on well-developed markets reflects all publicly available information." See Basic Inc. v. Levinson, 485 U.S. 224, 246 & n.24 (1988).

1 market price reflects as nearly as possible a just price.” SEC  
2 v. First Jersey Sec., Inc., 101 F.3d 1450, 1466 (2d Cir. 1996)  
3 (quoting H.R. Rep. No. 73-1383, at 11 (1934)). In an efficient  
4 market, trading engineered to stimulate demand can mislead  
5 investors into believing that the market has discovered some  
6 positive news and seeks to exploit it, see In re Initial Pub.  
7 Offering Sec. Litig., 383 F. Supp. 2d 566, 579 (S.D.N.Y. 2005),  
8 aff’d Tenney v. Credit Suisse First Boston Corp., No. 05-3450-cv,  
9 2006 WL 1423785 (2d Cir. May 19, 2006); the duped investors then  
10 transact accordingly. To prevent this deleterious effect on the  
11 capital markets, the Third Circuit distinguishes manipulative  
12 from legal conduct by asking whether the manipulator “inject[ed]  
13 inaccurate information into the marketplace or creat[ed] a false  
14 impression of supply and demand for the security . . . for the  
15 purpose of artificially depressing or inflating the price of the  
16 security.” GFL Advantage Fund, Ltd. v. Colkitt, 272 F.3d 189,  
17 207 (3d Cir. 2001); see also Jones v. Intelli-Check, Inc., 274 F.  
18 Supp. 2d 615, 627-28 (D.N.J. 2003).

19 Market manipulation is forbidden regardless of whether there  
20 is a fiduciary relationship between the transaction participants.  
21 See United States v. Russo, 74 F.3d 1383, 1391-92 (2d Cir. 1996);  
22 United States v. Regan, 937 F.2d 823, 829 (2d Cir. 1991). A  
23 market manipulation claim, however, cannot be based solely upon  
24 misrepresentations or omissions. Lentell v. Merrill Lynch & Co.,  
25 396 F.3d 161, 177 (2d Cir. 2005). There must be some market

1 activity, such as "wash sales, matched orders, or rigged prices."

2 See Sante Fe, 430 U.S. at 476.

3 Furthermore, short selling - even in high volumes - is not,  
4 by itself, manipulative. GFL, 272 F.3d at 209. Aside from  
5 providing market liquidity, short selling enhances pricing  
6 efficiency by helping to move the prices of overvalued securities  
7 toward their intrinsic values. See id. at 208; Sullivan & Long,  
8 47 F.3d at 861-62 (discussing the defendants' short sales as  
9 arbitrage that eliminates disparities between price and value);  
10 In re Scattered Corp. Sec. Litig., 844 F. Supp. 416, 420 (N.D.  
11 Ill. 1994); John D. Finnerty, Short Selling, Death Spiral  
12 Convertibles, and the Profitability of Stock Manipulation 2-3  
13 (Mar. 2005), available at [http://www.sec.gov/rules/petitions/4-](http://www.sec.gov/rules/petitions/4-500/jdfinnerty050505.pdf)  
14 [500/jdfinnerty050505.pdf](http://www.sec.gov/rules/petitions/4-500/jdfinnerty050505.pdf); Ralph S. Janvey, Short Selling, 20 Sec.  
15 Reg. L.J. 270, 272 (1992). In essence, taking a short position  
16 is no different than taking a long position. To be actionable as  
17 a manipulative act, short selling must be willfully combined with  
18 something more to create a false impression of how market  
19 participants value a security. Similarly, purchasing a floorless  
20 convertible security is not, by itself or when coupled with short  
21 selling, inherently manipulative. Such securities provide  
22 distressed companies with access to much-needed capital and, so  
23 long as their terms are fully disclosed, can provide a  
24 transparent hedge against a short sale.

25 **B. Pleading Market Manipulation**

1 Market manipulation requires a plaintiff to allege (1)  
2 manipulative acts; (2) damage (3) caused by reliance on an  
3 assumption of an efficient market free of manipulation; (4)  
4 scienter; (5) in connection with the purchase or sale of  
5 securities; (6) furthered by the defendant's use of the mails or  
6 any facility of a national securities exchange. See Schnell v.  
7 Conseco, Inc., 43 F. Supp. 2d 438, 448 (S.D.N.Y. 1999); Cowen &  
8 Co. v. Merriam, 745 F. Supp. 925, 929 (S.D.N.Y. 1990).

9 Because a claim for market manipulation is a claim for  
10 fraud, it must be pled with particularity under Rule 9(b). See  
11 Internet Law Library, Inc. v. Southridge Capital Mgmt., 223 F.  
12 Supp. 2d 474, 486 (S.D.N.Y. 2002); U.S. Envtl., 82 F. Supp. 2d at  
13 239; see also Rooney Pace, Inc. v. Reid, 605 F. Supp. 158, 162-63  
14 (S.D.N.Y. 1985) (applying Rule 9(b) to a market manipulation  
15 claim). A claim of manipulation, however, can involve facts  
16 solely within the defendant's knowledge; therefore, at the early  
17 stages of litigation, the plaintiff need not plead manipulation  
18 to the same degree of specificity as a plain misrepresentation  
19 claim. See Internet Law Library, 223 F. Supp. 2d at 486; U.S.  
20 Envtl., 82 F. Supp. 2d at 240; cf. Romach, 355 F.3d at 175 n.10  
21 (relaxing the standard where information was likely to be in the  
22 exclusive control of the defendants and analysts).

23 Accordingly, a manipulation complaint must plead with  
24 particularity the nature, purpose, and effect of the fraudulent  
25 conduct and the roles of the defendants. See In re Blech Sec.

1 Litig., 928 F. Supp. 1279, 1291 (S.D.N.Y. 1996) (adopting this  
2 test as set forth in the unpublished decision Baxter v. A.R.  
3 Baron & Co., No. 94 Civ. 3913, 1995 WL 600720 (S.D.N.Y. Oct. 12,  
4 1995)); see also Compudyne Corp. v. Shane, 453 F. Supp. 2d 807,  
5 821 (S.D.N.Y. 2006); U.S. Commodity Futures Trading Comm'n v.  
6 Bradley, 408 F. Supp. 2d 1214, 1222 (N.D. Okla. 2005) (market  
7 manipulation under the Commodity Exchange Act); Fezzani v. Bear,  
8 Stearns & Co., 384 F. Supp. 2d 618, 642 (S.D.N.Y. 2004); In re  
9 Royal Ahold N.V. Sec. & ERISA Litig., 351 F. Supp. 2d 334, 372  
10 (D. Md. 2004); Log On Am., Inc. v. Promethean Asset Mgmt., 223 F.  
11 Supp. 2d 435, 445 (S.D.N.Y. 2001); U.S. Env'tl., 82 F. Supp. 2d at  
12 240; In re Blech Sec. Litig., 961 F. Supp. 569, 580 (S.D.N.Y.  
13 1997). But see Intelli-Check, 274 F. Supp. 2d at 629  
14 (articulating requirements for a less stringent pleading standard  
15 in the Third Circuit). General allegations not tied to the  
16 defendants or resting upon speculation are insufficient. This  
17 test will be satisfied if the complaint sets forth, to the extent  
18 possible, "what manipulative acts were performed, which  
19 defendants performed them, when the manipulative acts were  
20 performed, and what effect the scheme had on the market for the  
21 securities at issue." Baxter, 1995 WL 600720, at \*6; see  
22 also Miller v. Lazard Ltd., 473 F. Supp. 2d 571, 587 (S.D.N.Y.  
23 2007); In re Sterling Foster & Co. Sec. Litig., 222 F. Supp. 2d  
24 216, 270 (E.D.N.Y. 2002); Blech, 961 F. Supp. at 580. This  
25 standard meets the goals of Rule 9(b) while also considering

1 which specific facts a plaintiff alleging manipulation can  
2 realistically plead at this stage of the litigation.

3 Because a claim for market manipulation requires a showing  
4 of scienter, the PSLRA's heightened standards for pleading  
5 scienter also apply. Therefore, the complaint must plead with  
6 particularly facts giving rise to a strong inference that the  
7 defendant intended to deceive investors by artificially affecting  
8 the market price of securities. See 15 U.S.C. § 78u-4(b)(2);  
9 Section II.A, supra. This pleading requirement is particularly  
10 important in manipulation claims because in some cases scienter  
11 is the only factor that distinguishes legitimate trading from  
12 improper manipulation.

13 **C. Manipulation by the Levinson Defendants, Wolfson,**  
14 **and Rose Glen**

15 ATSI's allegations that the Levinson Defendants, Wolfson,  
16 and Rose Glen manipulated the market are based on (1) high-volume  
17 selling of ATSI's stock with coinciding drops in the stock price,  
18 (2) trading patterns around conversion time, (3) the stock's  
19 negative reaction to positive news, and (4) the volume of trades  
20 in excess of settlement during a 10-day period in 2003. We agree  
21 with the district court that these allegations are inadequate  
22 under Rule 9(b). In sum, ATSI has offered no specific  
23 allegations that the defendants did anything to manipulate the  
24 market; it relies, at best, on speculative inferences. Moreover,  
25 ATSI has failed to adequately plead scienter.

1           ATSI's complaint alleges high-volume selling between April  
2 13, 2000 and April 18, 2000, resulting in a 44% decline in stock  
3 price. ATSI narrows the list of potential culprits to these  
4 defendants because ATSI's major shareholders said that they were  
5 not selling stock, leaving only the defendants with large enough  
6 blocks of shares to trade at the observed volumes. These  
7 allegations fail to state even roughly how many shares the  
8 defendants sold, when they sold them, and why those sales caused  
9 the precipitous drop in stock price. And the complaint is devoid  
10 of facts supporting ATSI's belief that these defendants had  
11 sufficient shares to engage in the high-volume trading alleged.  
12 Even though the complaint alleges trading volumes of up to 1.5  
13 million shares per day, ATSI reported in its April 14, 2000 Form  
14 S-3 that the Shaar Fund held only 492,308 shares of its common  
15 stock. The complaint and relevant documents do not reveal how  
16 many shares Wolfson and Rose Glen held. ATSI argues that the  
17 Shaar Fund's 3,000 shares of Series D Preferred Stock were  
18 eventually converted into 8.3 million common shares - sufficient  
19 to support the observed trading volumes. This allegation does  
20 not help ATSI, however, because the complaint states that the  
21 Shaar Fund did not begin converting those preferred shares until  
22 December 12, 2000, many months after the high-volume selling.

23           The complaint then alleges that there was a drop in ATSI's  
24 stock price in the days leading up to the defendants' conversion  
25 of the Preferred Stock. It alleges that in the absence of

1 manipulation, (1) the Reference Price for conversion should  
2 approximate the average price during the 30 days prior to the  
3 look-back period and (2) that trading volumes during the look-  
4 back periods should have been equal to the average for the  
5 previous quarter. We agree with the district court's view that  
6 ATSI's "position is ludicrous." ATSI Commc'ns, 357 F. Supp. 2d  
7 at 719. One does not observe constant prices or trading volumes  
8 in the stock markets. Cf. Cent. Nat'l Bank of Mattoon v. U.S.  
9 Dep't of Treasury, 912 F.2d 897, 902 (7th Cir. 1990) ("[T]he  
10 value of a company is rarely constant over an entire year . . .  
11 .").

12 The complaint next alleges that manipulation may be inferred  
13 from the stock's negative reaction to positive news. The  
14 district court was mistaken in dismissing this circumstance on  
15 the grounds that "the announcement concerns events with no  
16 apparent connection to the defendants or this case." ATSI  
17 Commc'ns, 357 F. Supp. 2d at 719. The premise of ATSI's theory  
18 is that an issuer's stock price, in the absence of manipulation,  
19 should increase when good news is announced.<sup>5</sup> Under such a

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<sup>5</sup> The strength of this broad proposition is questionable. Cf. United States v. Bilzerian, 926 F.2d 1285, 1298 (2d Cir. 1991) ("[W]hether a public company's stock price moves up or down or stays the same after the filing of a Schedule 13D does not establish the materiality of the statements made, though stock movement is a factor the jury may consider relevant."). For example, the stock price may not move if the market already knew about the good news, or if the market believes the news is overblown or false, or if adverse developments in the company or industry are anticipated or rumored.

1 theory, the subject of the news and the defendants do not need to  
2 be connected.

3 Nevertheless, this allegation cannot save the complaint  
4 because ATSI pleads no particular connection between the negative  
5 reaction of the stock price and anything the defendants did.  
6 Adopting ATSI's reasoning would subject large holders of  
7 convertible preferred stock to the risk of suit under § 10(b)  
8 whenever the stock price does not react to news as the issuer  
9 expects. See Rombach, 355 F.3d at 171 (stating that Rule 9(b)  
10 serves, inter alia, to safeguard a defendant's reputation from  
11 improvident charges of wrongdoing and protect him against strike  
12 suits).

13 Finally, the complaint rests on an inference of manipulation  
14 based upon Depository Trust Company records showing that  
15 8,256,493 shares were traded in excess of settlements during the  
16 10-day period before the AMEX suspended trading of ATSI's stock.  
17 Trading volume increased over this period, yet the percentage of  
18 trading volume that settled decreased. ATSI claims that the only  
19 plausible explanation is that the trades did not result in any  
20 change in beneficial ownership, indicating "wash trades, matched  
21 trades, phantom shares, and other manipulative trading."

22 The inference ATSI asks us to draw is too speculative even  
23 on a motion to dismiss. See Segal v. Gordon, 467 F.2d 602, 606,  
24 608 (2d Cir. 1972) (holding that "distorted inferences and  
25 speculations" could not meet Rule 9(b)'s requirements). Nowhere

1 does ATSI particularly allege what the defendants did - beyond  
2 simply mentioning common types of manipulative activity - or  
3 state how this activity affected the market in ATSI's stock.  
4 This data could easily be the result of internal settlements  
5 within broker-dealers that do not involve the Depository Trust  
6 Company. Manipulation is also unlikely given that ATSI's closing  
7 share price during this period started at \$0.08 per share and  
8 ended at \$0.08 per share.

9 For similar reasons, none of these allegations, nor anything  
10 else in the complaint, meets the PSLRA's requirements for  
11 pleading scienter. See 15 U.S.C. § 78u-4(b)(2). A strong  
12 inference of scienter is not raised by alleging that a legitimate  
13 investment vehicle, such as the convertible preferred stock at  
14 issue here, creates an opportunity for profit through  
15 manipulation. See Ganino, 228 F.3d at 168-69. These  
16 circumstances are present for any investor in floorless  
17 convertibles. Cf. Chill v. Gen. Elec. Co., 101 F.3d 263, 267 &  
18 n.5 (2d Cir. 1996) (holding that a generalized motive that an  
19 issuer wishes to appear profitable, which could be imputed to any  
20 public for-profit enterprise, was insufficiently concrete to  
21 infer scienter); In re Alstom SA Sec. Litig., 454 F. Supp. 2d  
22 187, 197 (S.D.N.Y. 2006) (stating a similar proposition for  
23 corporate insiders). Accordingly, there is a "plausible  
24 nonculpable explanation[]" for the defendants' actions that is  
25 more likely than any inference that the defendants intended to

1 manipulate the market, see Tellabs, 2007 WL 1773208, at \*10: ATSI  
2 and the defendants simply entered into mutually beneficial  
3 financing transactions. Further, because ATSI has not adequately  
4 pled that the defendants engaged in any short sales or other  
5 potentially manipulative activity, there is no circumstantial  
6 evidence of manipulative intent. See Ganino, 228 F.3d at 168-69.  
7 Accordingly, more specific allegations are required.

8 **D. Manipulation Claims Against Trimark**

9 The complaint is plainly insufficient in alleging that  
10 Trimark engaged in market manipulation.<sup>6</sup> It only alleges that  
11 Trimark was the principal market maker in ATSI's stock, that  
12 Trimark knew or should have known of the manipulation, and that  
13 ATSI "believes" that Trimark was a cooperating broker-dealer.  
14 Wholly absent are particular facts giving rise to a strong  
15 inference that Trimark acted with scienter in manipulating the  
16 market in ATSI's common stock and any allegations of specific

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<sup>6</sup> Rose Glen and Trimark also argue that ATSI lacks standing to bring a Rule 10b-5 claim against them because ATSI sold its Preferred Stock and warrants to the defendants in primary market transactions and did not transact in the allegedly manipulated secondary market. Because ATSI's complaints do not meet the pleading requirements, we choose not to reach this statutory standing question. See Coan v. Kaufman, 457 F.3d 250, 256 (2d Cir. 2006) ("Unlike Article III standing, which ordinarily should be determined before reaching the merits, statutory standing may be assumed for the purposes of deciding whether the plaintiff otherwise has a viable cause of action." (citations omitted)); see also Official Comm. Of Unsecured Creditors of Worldcom, Inc. v. SEC, 467 F.3d 73, 80-81 (2d Cir. 2006); cf. Steel Co. v. Citizens for a Better Env't, 523 U.S. 83, 97 n.2 (1998).

1 acts by Trimark to manipulate the market, much less how those  
2 actions might have affected the market.

### 3 **III. ATSI's Misrepresentation Claims**

4 To state a claim under Rule 10b-5 for misrepresentations, a  
5 plaintiff must allege that the defendant (1) made misstatements  
6 or omissions of material fact, (2) with scienter, (3) in  
7 connection with the purchase or sale of securities, (4) upon  
8 which the plaintiff relied, and (5) that the plaintiff's reliance  
9 was the proximate cause of its injury. Lentell, 396 F.3d at 172.  
10 The district court properly dismissed the misrepresentations  
11 claims.

#### 12 **A. Levinson Defendants and Wolfson**

13 Of the misrepresentations that ATSI claims, we can quickly  
14 dispose of all except the two alleged in the transaction  
15 agreements. The Registration Rights agreement between ATSI and  
16 the Shaar Fund plainly states that the only promises,  
17 restrictions, and warranties to the transaction were those set  
18 forth in the transaction documents. Where the plaintiff is a  
19 sophisticated investor and an integrated agreement between the  
20 parties does not include the misrepresentation at issue, the  
21 plaintiff cannot establish reasonable reliance on that  
22 misrepresentation. See Emergent Capital Inv. Mgmt. v. Stonepath  
23 Group, Inc., 343 F.3d 189, 196 (2d Cir. 2003); Dresner v.  
24 Utility.com, Inc., 371 F. Supp. 2d 476, 491-93 (S.D.N.Y. 2005).  
25 By engaging in these private placements of complex securities,

1 ATSI is clearly a sophisticated investor. Accordingly, to the  
2 extent ATSI's causes of action are based on alleged  
3 misrepresentations made during negotiations preceding the  
4 defendants' investment, those claims are barred by the merger  
5 clauses.

6 **1. Promise Not to Short Sell**

7 The complaint alleges, on information and belief, a  
8 fraudulent misrepresentation by the Shaar Fund in promising, in  
9 the Securities Purchase Agreement, not to enter a short position  
10 prior to closing or cover a short position entered into prior to  
11 execution of the agreement using converted common stock. The  
12 complaint fails to sufficiently allege that this representation  
13 was false when made. While the failure to carry out a promise in  
14 connection with a securities transaction might constitute breach  
15 of contract, it "does not constitute fraud unless, when the  
16 promise was made, the defendant secretly intended not to perform  
17 or knew that he could not perform." Gurary, 190 F.3d at 44  
18 (internal quotation marks omitted). The speculative allegations  
19 that the Levinson Defendants and Wolfson engaged in short selling  
20 are deficient for the same reasons that they did not establish  
21 manipulation.

22 ATSI asks us to infer that the Levinson Defendants never  
23 intended to honor this promise because they had previously  
24 engaged in "death spiral" financing schemes, as evidenced by the  
25 declining stock prices of unspecified companies in which they

1 invested. These allegations fail Rule 9(b)'s requirement of  
2 stating with particularity why the statement was fraudulent and  
3 the PSLRA's requirement of stating the facts on which a belief is  
4 based. The complaint does not specify which companies  
5 experienced a decline in share price or when they experienced the  
6 decline (other than that they occurred within 1 year of an  
7 unspecified time of investment). It also fails to allege with  
8 particularity what, if anything, the defendants did to cause the  
9 decline; it simply offers a generalized allegation that the  
10 defendants engaged in death spiral financing combined with a  
11 detailed definition of how death spiral financing works. Cf.  
12 United States ex rel. Walsh v. Eastman Kodak Co., 98 F. Supp. 2d  
13 141, 147 (D. Mass. 2000) (holding that fraud was not adequately  
14 pled under Rule 9(b) where the plaintiff only alleged a method by  
15 which the defendants could produce false invoices without  
16 specifying instances of false claims arising from false  
17 invoices). Holding otherwise would expose investors in start-ups  
18 and risky, distressed companies to fraud claims based solely on  
19 the (unsurprisingly) poor performance of their portfolios. See  
20 Rombach, 355 F.3d at 171.

21 In response, ATSI argues that it adequately identified the  
22 defendants' victims by detailing how the companies could be found  
23 by searching the SEC's publicly-available Edgar database. It  
24 also contends that the defendants have personal knowledge of what

1 investments they made and when the stock prices of those  
2 investments declined.

3 ATSI cannot sufficiently plead fraud by simply providing a  
4 method for the defendant to discover the underlying details. If  
5 ATSI had access to the details necessary to make these  
6 allegations, it must plead them and not just tell the defendants  
7 to go find them.

8 We also reject ATSI's argument that it adequately pled fraud  
9 by pointing to the drop in the stock prices of the defendants'  
10 other investments because that information is relevant under Fed.  
11 R. Evid. 404(b) and 406 and supports "a reasonable inference of  
12 fraud." No inference of sabotage is available from the  
13 circumstance that some (or many) risky investments come to  
14 nothing. Moreover, the allegations fail to point to any specific  
15 actions by the defendants with respect to those investments and  
16 thus fail to establish that the defendants' promise was  
17 fraudulent. To the extent the Southern District of New York's  
18 decision in Internet Law Library, 223 F. Supp. 2d 474, is to the  
19 contrary, we reject it.

## 20 **2. Investor Profile Representation**

21 ATSI also claims that the representation in the Securities  
22 Purchase Agreement that the Shaar Fund was an accredited investor  
23 was fraudulent. The complaint does not sufficiently allege loss  
24 causation with respect to this misrepresentation. A plaintiff is  
25 required to prove both transaction causation (also known as

1 reliance) and loss causation. Lentell, 396 F.3d at 172; see also  
2 15 U.S.C. § 78u-4(b)(4). Transaction causation only requires  
3 allegations that “but for the claimed misrepresentations or  
4 omissions, the plaintiff would not have entered into the  
5 detrimental securities transaction.” Lentell, 396 F.3d at 172  
6 (quoting Emergent Capital, 343 F.3d at 197). Loss causation, by  
7 contrast, is the proximate causal link between the alleged  
8 misconduct and the plaintiff’s economic harm. See Dura Pharm.,  
9 Inc. v. Broudo, 544 U.S. 336, 346 (2005); Lentell, 396 F.3d at  
10 172. To that end, the plaintiff’s complaint must plead that the  
11 loss was foreseeable and caused by the materialization of the  
12 risk concealed by the fraudulent statement. See Lentell, 396  
13 F.3d at 173.

14 The complaint alleges losses (1) through the tremendous  
15 decline in ATSI’s share price, impairing its access to capital  
16 and its viability as a business; and (2) by ATSI’s sale of its  
17 own stock at depressed prices. It fails, however, to establish  
18 any causal connection between those losses and the  
19 misrepresentation that the Shaar Fund was an accredited investor.  
20 In what appears to be an attempt to meet Lentell’s requirements,  
21 ATSI contends that it adequately pled loss causation because the  
22 Levinson Defendants made this misrepresentation to induce ATSI to  
23 enter into the transaction under the pretense that they were  
24 “trustworthy, reputable and long-term investor[s],” and that when  
25 the true risk of their plans materialized through their

1 manipulative acts, ATSI suffered losses. This allegation might  
2 support transaction causation; it fails, however, to show how the  
3 fact that the Shaar Fund was not an accredited investor caused  
4 any loss. See id. at 174 ("Such an allegation - which is nothing  
5 more than a paraphrased allegation of transaction causation -  
6 explains why a particular investment was made, but does not speak  
7 to the relationship between the fraud and the loss of the  
8 investment." (internal quotation marks omitted)).

9 ATSI is wrong in claiming that these allegations are  
10 sufficient to establish loss causation under our decision in  
11 Weiss v. Wittcoff, 966 F.2d 109 (2d Cir. 1992) (per curiam). In  
12 Weiss, the plaintiff agreed to merge his business with the  
13 defendant's on the latter's representation that his other company  
14 would supply goods and services. Id. at 110. When the defendant  
15 sold his other company a year after the transaction, id. at 110,  
16 112, the plaintiff's business suffered subsequent losses from  
17 higher costs, id. at 110-11. We held that the complaint  
18 adequately pled loss causation because the plaintiff's losses  
19 were "clearly a proximate result of his reliance on defendants'  
20 promises, since defendants' failure to fulfill those promises  
21 foreseeably caused [the business's] financial condition to  
22 deteriorate." Id. at 111.

23 Weiss is easily distinguishable. There, the complaint  
24 established a causal connection between (1) the promise to  
25 provide for the business's needs and (2) the business's increased

1 costs when the promise turned out to be false. See id. ATSI, by  
2 contrast, fails to show that the subject of the fraudulent  
3 statement proximately caused any loss. See Lentell, 396 F.3d at  
4 173 ("Thus to establish loss causation, 'a plaintiff must allege  
5 . . . that the subject of the fraudulent statement or omission  
6 was the cause of the actual loss suffered . . . ." (alteration  
7 in original)).

8 **B. Misrepresentations by Rose Glen**

9 The misrepresentations attributed to Rose Glen suffer from  
10 largely the same defects as those against the Levinson  
11 Defendants. ATSI cannot claim reliance on Rose Glen's pre-  
12 contractual, verbal representations because of the merger clause  
13 in the Registration Rights Agreement.

14 The only representation in the Securities Purchase Agreement  
15 that merits discussion is the one in which Rose Glen represented  
16 that it was purchasing the Preferred Stock:

17 for its own account and not with a present view towards  
18 the public sale or distribution thereof except pursuant  
19 to sales registered or exempted from registration under  
20 the 1933 Act; provided, however that by making the  
21 representation herein, the Buyer does not agree to hold  
22 any of the Securities for any minimum or other specific  
23 term and reserves the right to dispose of the  
24 Securities at any time in accordance with or pursuant  
25 to a registration statement or an exemption under the  
26 1933 Act.

27  
28 In addition to failing to plead falsity under Gurary, ATSI's  
29 complaint fails to plead that Rose Glen even broke this promise,  
30 much less that it secretly intended to break it.

1           ATSI also alleges that Rose Glen engaged in a bait-and-  
2 switch scheme by first promising in its draft term sheet to  
3 invest \$10 million, then offering only \$2.5 million at closing.  
4 The district court properly dismissed this claim. First, it is  
5 time-barred. Prior to the passage of the Sarbanes-Oxley Act of  
6 2002, Pub. L. No. 107-204, 116 Stat. 745 (2002), the statute of  
7 limitations required that a Rule 10b-5 claim be brought within  
8 one year of discovery of the facts constituting the violation and  
9 within three years of the violation. Lampf, Pleva, Lipkind,  
10 Prupis & Petigrow v. Gilbertson, 501 U.S. 350, 364 (1991). ATSI  
11 learned of the alleged falsity of this representation when it  
12 signed the closing documents on October 16, 2000, but did not  
13 commence its action against Rose Glen until October 31, 2002 -  
14 more than two years later. See LC Capital Partners, LP v.  
15 Frontier Ins. Group, Inc., 318 F.3d 148, 154 (2d Cir. 2003)  
16 (stating that the limitations period begins to run, inter alia,  
17 after the plaintiff receives actual knowledge of the facts giving  
18 rise to the action). Second, ATSI has not pled falsity or  
19 reliance because the term sheet expressly stated that Rose Glen's  
20 "obligation to fund is subject to satisfactory due diligence, in  
21 RGC's sole discretion."

### 22           **C. Misrepresentations by CCM**

23           ATSI claims that CCM made misrepresentations very similar to  
24 those alleged against Rose Glen. Largely for the same reasons as  
25 above, the district court properly dismissed those claims.

1           **IV. Control Person Liability**

2           ATSI alleges control person liability under § 20(a) against  
3 the Levinson Defendants, Wolfson, Rose Glen, and the Citco  
4 Defendants. To establish a prima facie case of control person  
5 liability, a plaintiff must show (1) a primary violation by the  
6 controlled person, (2) control of the primary violator by the  
7 defendant, and (3) that the defendant was, in some meaningful  
8 sense, a culpable participant in the controlled person's fraud.  
9 First Jersey, 101 F.3d at 1472. ATSI fails to allege any primary  
10 violation; thus, it cannot establish control person liability.

11           **V. Leave to Amend**

12           ATSI argues that even if the district court properly  
13 dismissed its complaints under Fed. R. Civ. P. 12(b)(6), it  
14 should have granted leave to amend. We review a district court's  
15 denial of leave to amend for abuse of discretion. Grace v.  
16 Rosenstock, 228 F.3d 40, 54 (2d Cir. 2000). In ATSI I, ATSI  
17 submitted three amended complaints; in ATSI II, it submitted a  
18 complaint largely identical to ATSI I's third amended complaint.  
19 The district court had already dismissed ATSI I's first amended  
20 complaint for failure to meet Rule 9(b) and the PSLRA's pleading  
21 requirements on many grounds similar to its final dismissal.  
22 District courts typically grant plaintiffs at least one  
23 opportunity to plead fraud with greater specificity when they  
24 dismiss under Rule 9(b). See Luce, 802 F.2d at 56. ATSI was

1 given that opportunity. The district court did not abuse its  
2 discretion in declining to grant further leave to amend.

3 **CONCLUSION**

4 For the foregoing reasons, the judgments of the district  
5 court are AFFIRMED.